



# Coldwell Banker Bain

## Market Smart Demand and Distressed Report 11/11



PUT OUR KNOWLEDGE  
ON YOUR SIDE

<u>Area</u>	<u>Listings</u>	<u>Pendings</u>	<u>Ratio : 1</u>	<u>REO</u>	<u>3<sup>rd</sup> PA</u>	<u>%Combined</u>
500	<b>337</b>	<b>158</b>	<b>2.13</b>	<b>15</b>	<b>35</b>	<b>12%</b>
Last (10/11)	348	129	2.70	12	36	14%
510	<b>115</b>	<b>42</b>	<b>2.74</b>	<b>1</b>	<b>7</b>	<b>7%</b>
Last	119	37	3.21	1	2	3%
520	<b>139</b>	<b>62</b>	<b>2.24</b>	<b>5</b>	<b>8</b>	<b>9%</b>
Last	146	63	2.31	5	6	8%
530	<b>193</b>	<b>105</b>	<b>1.84</b>	<b>16</b>	<b>28</b>	<b>23%</b>
Last	192	105	1.83	17	25	22%
540	<b>647</b>	<b>326</b>	<b>1.98</b>	<b>36</b>	<b>92</b>	<b>20%</b>
Last	693	289	2.40	38	96	19%
550	<b>290</b>	<b>131</b>	<b>2.21</b>	<b>11</b>	<b>34</b>	<b>15%</b>
Last	294	105	2.80	10	28	13%
560	<b>235</b>	<b>108</b>	<b>2.17</b>	<b>12</b>	<b>33</b>	<b>14%</b>
Last	259	102	2.53	16	35	20%
600	<b>543</b>	<b>276</b>	<b>1.96</b>	<b>34</b>	<b>69</b>	<b>19%</b>
Last	574	276	2.08	39	69	18%
340	<b>241</b>	<b>157</b>	<b>1.53</b>	<b>41</b>	<b>71</b>	<b>46%</b>
Last	240	148	1.62	37	70	45%
350	<b>234</b>	<b>173</b>	<b>1.35</b>	<b>26</b>	<b>54</b>	<b>34%</b>
Last	232	156	1.48	20	53	32%
390	<b>279</b>	<b>99</b>	<b>2.81</b>	<b>8</b>	<b>16</b>	<b>8%</b>
Last	284	99	2.87	7	17	9%
710	<b>240</b>	<b>135</b>	<b>1.78</b>	<b>9</b>	<b>25</b>	<b>14%</b>
Last	274	117	2.34	10	34	16%
NWMLS LUX	<b>1381</b>	<b>179</b>	<b>7.71</b>	<b>13</b>	<b>24</b>	<b>3%</b>
Last	1433	174	8.23	12	17	2%
SnoCo		<b>2517 1484</b>	<b>1.69</b>	<b>328</b>	<b>648</b>	<b>39%</b>
Last	2606	1476	1.76	310	678	38%
So Sound	<b>1779</b>	<b>814</b>	<b>2.18</b>	<b>201</b>	<b>407</b>	<b>34%</b>
Last	1777	830	2.14	198	409	34%
Bellingham	<b>1564</b>	<b>327</b>	<b>4.78</b>	<b>53</b>	<b>134</b>	<b>12%</b>
Last	1607	344	4.67	53	125	11%

**Areas: 500: S. BELLEVUE 510: Mercer Island 520: W. BELLEVUE 530: E. BELLEVUE 540: Lk SAMM/ISSAQUAH**  
**550: REDMOND 560: KIRKLAND 600: Juanita/WDV 340: RENTON 350: RENTON HIGHLANDS**  
**390: Central SEA 710: North SEA B'ham: 850, 860, 880, 870, 885** Listings are Single Family Residences.

**Key:** Listings: Currently listed SFR. Pended: Currently under contract, waiting to close. Ratio: Ratio of Listings to Pendings (aka Demand). REO: Real Estate Owned (Bank-Owned) 3<sup>rd</sup> PA: 3<sup>rd</sup> Party Approval needed (short sales). %Combined: The number of bank owned and short sale listings as a percentage of all listings.